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## BUSINESS IN FIRST-QUARTER 2016

- **Business up by 10.2%**
- **Strong growth in international business (up 16.8%)**
- **5 new acquisitions since January 2016**

€ millions	Q1 2015	Q1 2016	Year-on-year change
<b>Turnover</b>	<b>382.4</b>	<b>421.3</b>	<b>+10.2%</b>
France	201.1 million, i.e. 52.6% of total turnover	209.5 million, i.e. 49.7% of total turnover	+4.2%
International	181.3 million, i.e. 47.4% of total turnover	211.8 million, i.e. 50.3% of total turnover	+16.8%

### BUSINESS UP 10.2% IN THE QUARTER ENDED MARCH 31, 2016

Consolidated turnover increased by 10.2% in the three months to March 31, 2016. Turnover in France grew by 4.2% while international business increased by 16.8% and now accounts for over 50% of consolidated Group turnover.

On a like-for-like and constant exchange rate basis, business increased by 5.5% (up 2.3% in France and up 9.2% outside France).

Most French growth was attributable to the Automotive sector while international business was mainly driven by growth in excess of 15% in Southern Europe and North America. Only Germany – due to the integration of recent acquisitions recorded negative organic growth.

### EXTERNAL GROWTH: FIVE INTERNATIONAL ACQUISITIONS

Alten has carried out five international acquisitions since the start of the year:

- two acquisitions in Europe (in Germany and Italy) representing €20 million in turnover and 135 additional consultants
- three acquisitions in North America and India representing turnover of €41 million and 950 additional consultants.

### OUTLOOK FOR 2016

The business environment remains tough. Alten has confirmed all of its client business short listings and is participating in the market consolidation process. In this environment, Alten leadership position in the Technology Consulting and Engineering (TCE) sector enables it to continue developing its market share, and will achieve positive organic growth in 2016.

### NEXT PUBLICATION: JULY 27, 2016

#### About ALLEN

**For more information, go to [www.alten.com/investors](http://www.alten.com/investors) / Contact: Matthieu Roquet Montégon - +33 (0)6 16 92 80 65**

*As European Leader in Technology Consulting and Engineering (TCE), ALLEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.*

*ALLEN's shares are listed on compartment A of Euronext Paris (ISIN FR000001946). It is part of the SBF 120, IT CAC 50 index and MIDCAP100 and is eligible for the deferred Settlement Service (SRD).*